



Business Development Manager Solar Parks - Germany

Sunvest is *the* leading Dutch project developer of Nature Inclusive Solar parks in the Benelux. In the "Nature Inclusive Solar parks" of Sunvest the need for renewable energy and at the same time improvement of local biodiversity is integrated. The approach of Sunvest is furthermore characterized by an intense cooperation with local stakeholders and sharing ownership with the local community. With this approach Sunvest has been very successful in The Benelux. In 2021 Sunvest entered with success the French market. In 2022 Sunvest prepared the introduction of the German market. In 2023, we would like now to create a local German organization. We are therefore looking for a business development manager for Germany. In this role, you will be the key person to grow the business of Sunvest in Germany. We will support the growth of the Sunvest branch in Germany with our back-offices in The Netherlands.

Your main tasks will include:

- Together with our experienced English speaking location scout, selecting land with solar park potential
- Contacting land owners and convincing them to make their land available
- Concluding contracts with land owners to lease or buy their land
- Establishing contacts with local authorities to lobby for support for solar on the contracted plots
- Submit (initial) permit applications for the solar parks to the local and provincial government
- Establish the Sunvest brand in the German as *the* company for Nature Inclusive Solar Parks

Job requirements

As a candidate you must meet the following job requirements:

- At least 3 to 5 years of successful relevant commercial experience
- Affinity with the agricultural sector and sustainable energy
- Network with local governments
- Experience with government procedures for obtaining permits
- Full of ideas to grow and market our business
- University work and thinking level
- Affinity with contracts and financial models
- Living in the neighbourhood of Berlin

Terms of employment

Sunvest offers you a unique opportunity to make the difference within a young and fast-growing organisation. You will of course receive a competitive salary and an attractive remuneration package.

Location

Sunvest is located in Utrecht, The Netherlands. Are you interested in this position? Please send your resume to HR@sunvest.nl. For more information about this position, please contact Rene Hanssen (rene@sunvest.nl). For more information see : www.sunvest.solar